

OPERATIONAL  
CHALLENGES, A  
COUNTRY CASE  
PERSPECTIVE ON KEY  
TRENDS, CYBERSECURITY  
EVOLVING THREATS,  
SKILLS GAPS AND NEED  
FOR TRANSPARENCY  
AND COLLABORATION.

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# TOPICS OF DISCUSSION



Key Trends



Evolving  
Cybersecurity  
Threats



Challenges



Our Approach



Recommendations



# KEY TRENDS

## 5G Deployment and Innovative Applications

- 5G is revolutionizing connectivity with high-speed, low-latency networks.
- Pacific countries are adopting 5G to enable smart cities, IoT, telemedicine, and remote education.

## Digital Transformation and Emerging Technologies

- Cloud computing, AI, edge computing, and network virtualization (NFV, SDN) are reshaping the telecom ecosystem, making networks smarter, faster, and more adaptable to dynamic demands.

## Fiber Optic and Submarine Cable Expansion

- The Pacific relies heavily on undersea cables for international connectivity. Major investments in submarine cables are boosting global bandwidth, while FTTH (Fiber-to-the-Home) deployments are improving last-mile connectivity in urban and suburban regions.

## Rural and Remote Connectivity Solutions

- Bridging the digital divide is a critical focus for governments and operators. Satellite internet (e.g., Starlink) and other innovations are bringing connectivity to underserved areas.

# EVOLVING CYBERSECURITY THREATS

## State Sponsored Cyber Attacks

### Nature of Threat:

- Telecom companies are prime targets for state-sponsored actors aiming to intercept communications, disrupt services, or gather intelligence.

### Recent Trends:

- Espionage through compromised submarine cables.
- Exploitation of telecom networks for nation-state surveillance.

### Examples:

- Attacks targeting undersea cable infrastructure to eavesdrop on sensitive communications.
- Zero-day vulnerabilities exploited in telecom equipment supplied by global manufacturers.

### Implication :

- Compromised critical infrastructure could disrupt regional economies and national security.

## Ransomware and DDoS Attacks

### Nature of Threat:

- Cybercriminal groups are increasingly targeting telecom companies with ransomware to extort money or launch DDoS attacks to disrupt services.

### Recent Trends:

- Ransomware campaigns targeting critical telecom operations.
- Botnet-driven DDoS attacks leveraging IoT devices.

### Examples:

- Telecom companies forced to pay ransoms to regain control of their networks.
- Large-scale outages caused by DDoS campaigns targeting backbone internet services.

### Implication :

- Service disruptions can erode customer trust and result in significant financial and reputational losses.

# CHALLENGES

## Limited Availability of Skilled Professionals

- The region often lacks a pool of professionals trained in advanced telecom and IT skills, particularly in fields like network engineering, cybersecurity, and cloud computing.

### **Impact**

- Reliance on foreign expertise, which can be costly and lead to delays in addressing technical challenges.
- Difficulty in maintaining and upgrading networks to meet global standards.

## Retention of Skilled Workers

- Talented professionals often migrate to larger markets offering higher pay and better career opportunities.

### **Impact**

- High turnover rates disrupt continuity and institutional knowledge

# CHALLENGES

## Slow adoption of Emerging Technologies

- Skill gaps slow the adoption of Technologies like 5G, IoT, and AI, which are critical for modern telecom operations

### **Impact**

- Delays in deploying advanced services that can boost economic growth and connectivity.
- Reduced competitiveness with telecom providers in more developed regions

## Lack of Transparency

- Organizations are wary of sharing information due to various reasons

### **Impact**

- Hard to determine how prevalent an attack is
- Slow response to threats

# OUR APPROACH

## Invest in robust cybersecurity frameworks.

We spend quite a bit on our Firewall and DDoS appliances and support

We ensure network policies have ACLs and port security

## Capacity Building Initiatives

We have ongoing training initiatives for staff, including PACNOG.

## Promoting Local Education

We encourage summer internship programs with local Institution.

## Retention Programs

We provide several employee benefits and we make sure we are competitive within the market.

## Enhance incident response capabilities.

We participate in government sponsored workshops and sessions regarding Cyber Security.

We also foster good relationships with the Department of Homeland Security and the FBI.

## Collaborate regionally on intelligence sharing.

This is something we're looking to improve within the South Pacific.

# RECOMMENDATIONS

## Strengthened Infrastructure Development

- Open communications about funding needs, timelines and capabilities ensures stakeholders understand priorities.
- Joint investment and maintenance of shared infrastructure, reduce costs and improve service reliability.

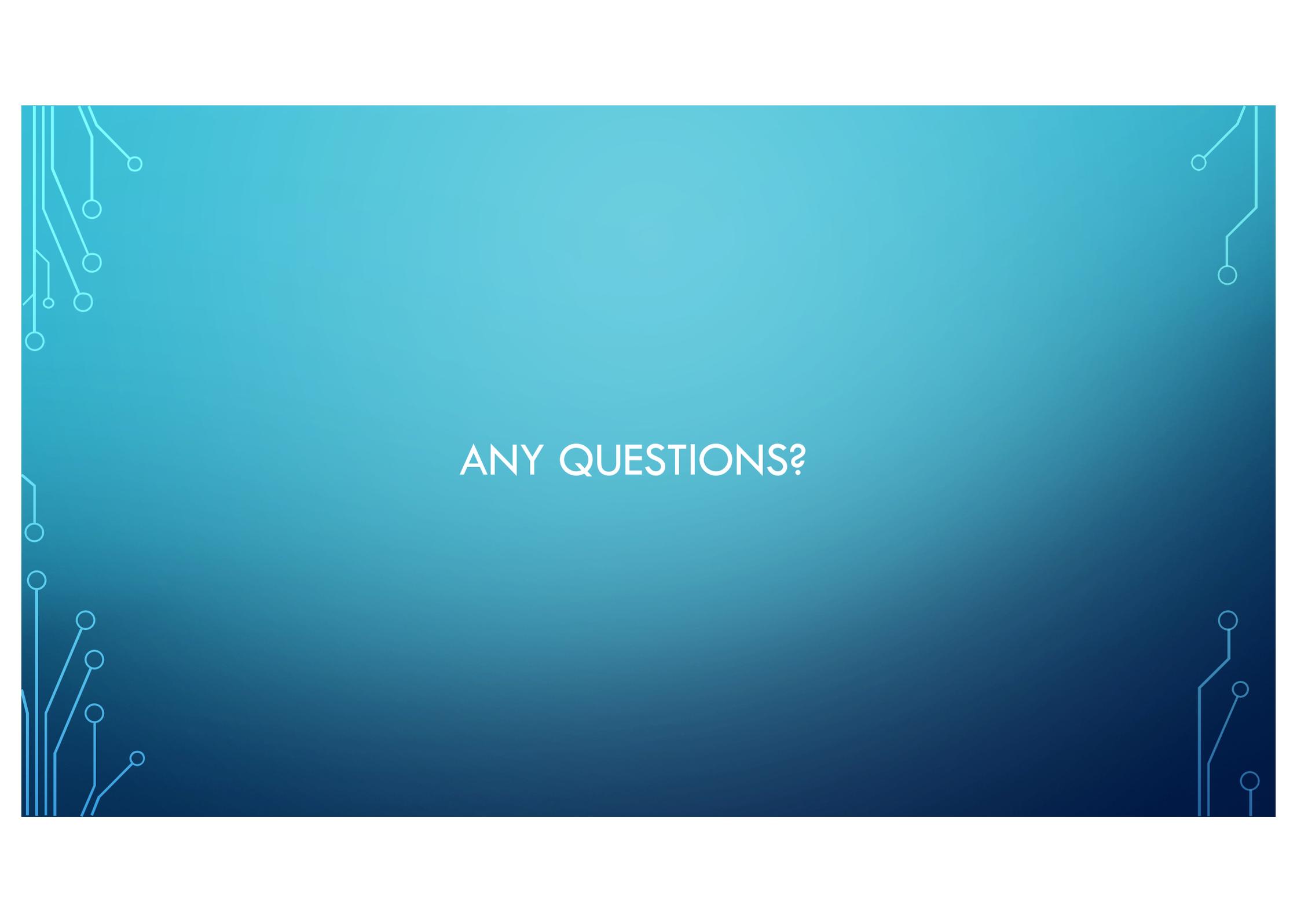
## Ensuring Regulatory Compliance

- Helps in maintaining integrity and avoid penalties or restrictions
- Enables cooperative approaches to data protection, privacy, and consumer rights.

# SUMMARY

## Need for Transparency and Collaboration

- Enable telecom companies in the Pacific to overcome resource limitations.
- Build resilience against threats.
- Foster trust with stakeholders.
- Vital for promoting connectivity, economic development, and digital inclusion across the Pacific region.



ANY QUESTIONS?